

POINT MANAGEMENT GROUP, LLC

Capability Statement

Corporate overview

Point Management Group, LLC (PMG) is an established small business inclusion and workforce development firm that is recognized as a leader in innovative practices and management principles.

PMG has been recognized by FHWA, U.S. Department of Energy, and state agencies as a “Best Practice” service provider. PMG has the knowledge and experience to address the needs of its clients in a productive and cost-sensitive manner. Below are highlights of PMG’s strong roster of private, state/local, and federal government engagements.

CORE COMPETENCIES

Development

- Workforce Development
- Business Process Improvement
- Systems Development/Integration



Analysis

- Financial Reporting
- Policy Analysis
- Best Practices Research
- Executive Advisory Services
- Regulatory Compliance and Auditing
- Work-Flow Analysis and Process Mapping



Planning & Management

- Strategic Planning
- Staff Augmentation
- Budget Management
- Corporate Training and Conference Management
- Small Business Program Management



CERTIFICATIONS

- SBA Small Disadvantaged Business Enterprise (SDB)
- North Carolina Historically Underutilized Business (HUB)
- Virginia Small, Woman-owned & Minority-owned Business (SWaM)
- Maryland Minority Business Enterprise (MBE)
- Alabama Small/Minority Business (S/MBE)
- Disadvantaged Business Enterprise (DBE) in Virginia, District of Columbia, Maryland, Pennsylvania, North Carolina, South Carolina, Georgia, Alabama, Arkansas, Louisiana, Florida, Indiana and Illinois



PAST PERFORMANCE



www.pointmgt.us

- Virginia Mega Projects (495 HOT Lanes, 95 Express Lanes and I-66 Beltway) Small Business Program Management
- Virginia Department of Health, Division of Prevention and Health Promotion, Office of Family Health Services, Evaluator
- Virginia Office of the State Inspector General, Auditing and Business Process Re-engineering Services
- Virginia Department of General Services, Division of Engineering and Buildings, Non-professional Construction Related Services
- Virginia Information Technology Agency (VITA), Supplier Managed Staff Augmentation
- Virginia Office of Volunteerism and Community Service/AmeriCorps, Training and Conference Management
- Maryland Purple Line Transit Phase I, Small Business Program Management
- Oregon Department of Transportation, Financial Markets Research
- Louisiana Department of Transportation and Development, Communication and Process Improvement Review
- Kentucky Transportation Cabinet, Organizational Review
- North Carolina Department of Transportation, Cash Management Development
- North Carolina Department of Transportation, On-The-Job Training Program Management
- Colorado Department of Transportation, Information Systems Inventory



DEPARTMENT OF
GENERAL SERVICES



COMMODITY CODES

NAICS CODES

- **541512** Computer Systems Design Services
- **561920** Convention, Event, Meeting, Trade Show Services
- **541614** Transportation Management Consulting Services
- **541618** Other Management Consulting Services
- **541690** Energy Consulting Services, Economic Consulting Services
- **611430** Professional and Management Development Training
- **541611** Administrative Management and General Management Consulting

NIGP Codes

- **91820** Business Consulting, Small
- **91858** Government Consulting
- **91879** Minority and Small Business Consulting
- **91849** Finance/Economics Consulting
- **91883** Organizational Development Consulting
- **91827** Community Development Consulting
- **91875** Management Consulting
- **95277** Research and Evaluation, Human Services (Including Productivity Audits)
- **91835** Disadvantaged Business Enterprise (DBE) and Historically Underutilized Business